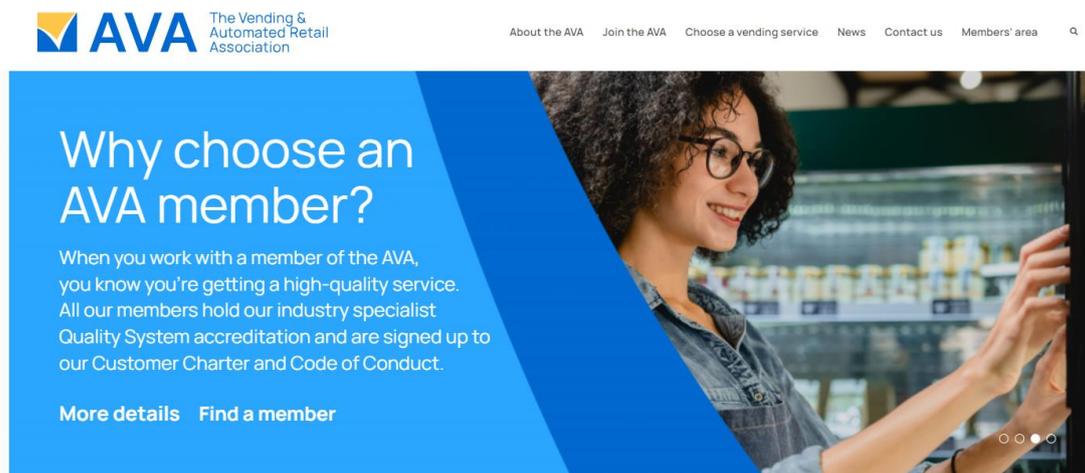


AVA NEWSLETTER

FEBRUARY, 2022

New website and vision for vending



The Vending & Automated Retail Association (AVA) is repositioning to support the changing industry and amongst numerous new initiatives has launched a refreshed website that can better address the ever-changing needs of its members.

The website has been re-launched as the AVA welcomes a new era with a renewed vision and purpose. This new vision will not only more closely align with the role of the AVA but it will better represent the support given to members, ensuring the organisation and the vending sector represents the need to be agile, innovative and deliver for its members against an ever-changing retail landscape.

The AVA's new vision is for the vending and automated retail industry to meet the needs of our 24/7, on-the-go society by making high-quality, innovative food and beverage services, accessible wherever and whenever people need them.

Despite challenges over the last two years, the sector has shown resilience, collaboration, and innovation in terms of the products on offer and how they are delivered to consumers. The AVA is the only representative organisation that can influence legislation concerning the vending industry and the AVA is here to ensure that the voices of all its members are heard.

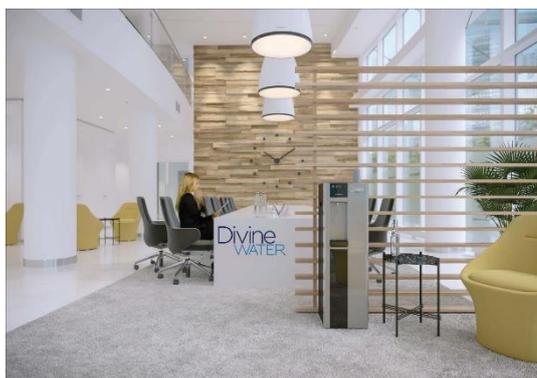
As always, the AVA website provides members with an invaluable reference point for a range of technical, practical and legislative requirements – and now it is even easier to access! All of this, in

addition to easy access to the AVA/Quest business advice service for free Legal, HR, Tax and Health & Safety guidance.

David Llewellyn, CE of the Vending & Automated Retail Association, said: "The vending industry has come a long way from its coin operated machine roots and over the last couple of years especially, we have seen a real shift in consumer demands and the challenges our members face. We hope that the AVA's recent rebrand and now the re-launch of our website demonstrates our commitment to reshaping the vision of the AVA to better reflect the evolving industry, the wide range of services that our members offer and how we are able to support them to turn these challenges into opportunities." To learn more about the new vision for the future of vending and see the new AVA website, head to: www.the-ava.com

WELCOME TO NEW AVA MEMBERS

DIVINE WATER COMPANY LTD



Divine Water is a family owned and operated business based in Crowborough, East Sussex. Established in 1994, Divine Water supply bottled water, water dispensers, taps, boilers and hot drink solutions to over 5,000 customers largely based in London and the Southeast of England. Bottling from their own spring situated in an area of special scientific interest near Royal Tunbridge Wells, Divine Water deliver 19 litre recyclable bottles in an eco-friendly fleet of vehicles on a weekly, fortnightly or monthly basis to their

own customers as well as to others through third party contracts.

Divine are well known for their outstanding customer service, with a large percentage of customers retained for over 20 years, and have received many awards including 'Water distributor of the year': www.divinewater.co.uk

N-and Group Ltd



N-and Group specialise in the design, development and manufacturing of engineering products and software platforms to revolutionise human-machine interaction. With 20+ years' experience in the vending industry, and more than 80000 platforms in the vending market, we strive to revitalise and modernise the sector, enhancing the user's experience with innovative solutions exploiting 4.0 technology capabilities and maximizing efficiency. Our expertise and portfolio extend from touchscreens to UI design and implementation, telemetry, cashless payment

solutions and business intelligence tools. We provide our clients with a unique proposition and a holistic approach to their technology acquisition or upgrade journey.

Headquartered in Bristol and with operative sites in Italy, Hong Kong and China, N-and Group can support you to bring the traditional vending into the future.

For more information about N-and Group, visit our website at www.n-andgroup.com or contact us at info@n-andgroup.com.

Summit Foods Ltd



We have been manufacturing chilled sandwiches and frozen & chilled microwave snack meals for over 35 years. Our range of 9 Snacksters hot eating burgers, paninis, burritos, breakfast butties and wraps can be popped straight in the microwave in their packaging with no mess and are ideal for use at work or on the move. Plus - with up to 18 days life there should be no waste. Our range of 16 Snacksters 'Fresher for longer' sandwiches, wraps and baguettes are gas flushed and specifically formulated to ensure that they are as fresh on day 18 as they are on day one. With at least 18 days life the Snacksters chilled range, or Snacksters frozen range is ideal for vending machines and micro markets: Maximum range and

choice but without the waste: www.summitfoods.co.uk

With changing dates and planning for 2022 (and beyond!) - make sure you check the AVA [Events Calendar](#).

And that you have 8th December marked in your diary for the return of the famous AVA Christmas Luncheon!