

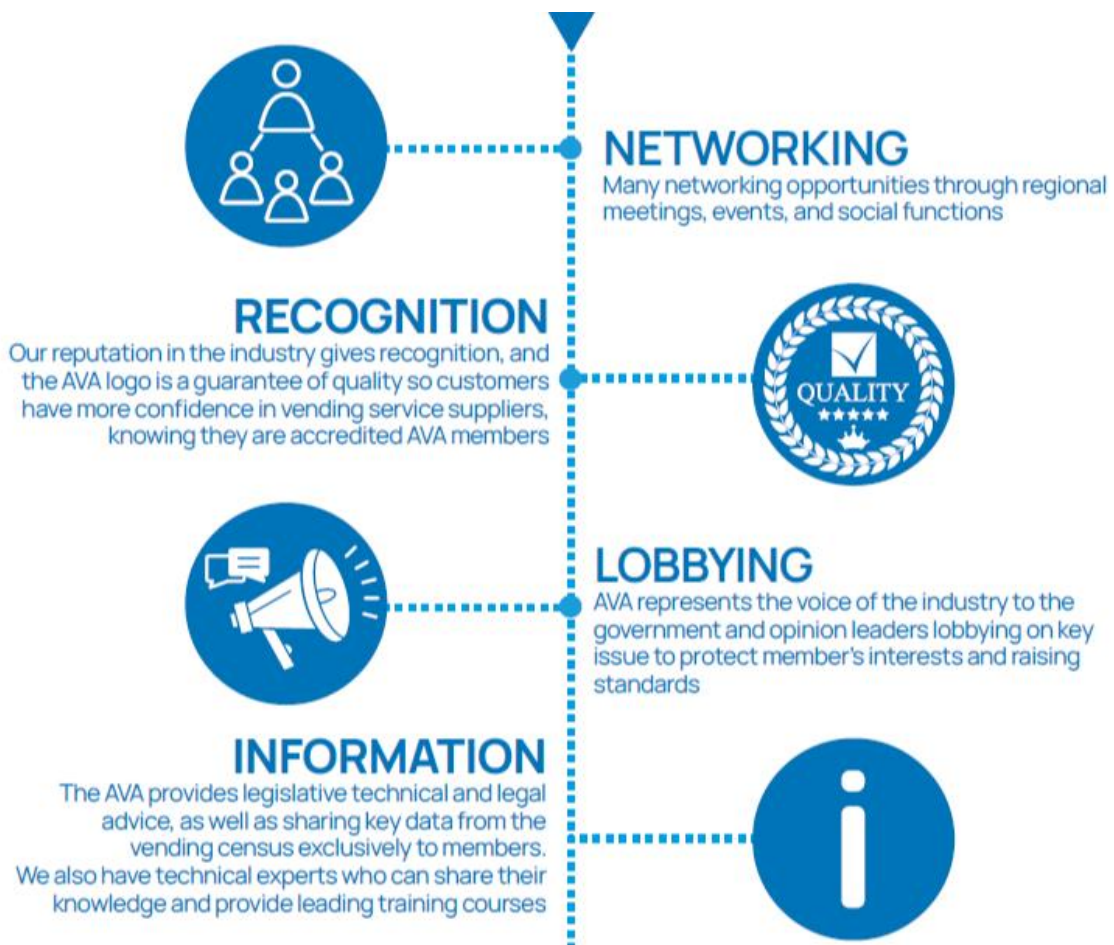
# AVA NEWSLETTER

JANUARY 2024

## A WARM WELCOME TO ALL NEW MEMBERS!

The AVA is delighted to welcome several new members to our community in 2024. We are thrilled to have them on board and look forward to working with each of them for many years to come.

For more information on the benefits that come with being an AVA member, visit our website [HERE](#).



# NEW AVA MEMBERS:

## AA First

<http://aafirst.co.uk>

See our full range of coolers, boilers fonts & cosmetal on our website



**COSMETAL NIAGARA FS 120**

High Volume Cooler



**POWERSMART3**

Power Saving Eco Mode



**KLARAN UVC LED**

Cutting-edge self sanitising device



**PROSTREAM**

Chilled - Sparkling - Hot

**AA First** is a second-generation family business, based in Newbury in Berkshire, which was established in 1993 to import coffee equipment. In 2000, AA First added water coolers to its range, and since then AA First's water cooler, boiler, fountain and water font business has grown into one of the UK's largest importer and supplier to B2B distributors.

## Cambridge Vending Solutions



“With over 50 years of experience providing outstanding vending services to customers across the east of England, the team at [Cambridge Vending Solutions Ltd](#) know exactly how to supply your coffee, vending and food services. Our solutions are tailored to most environments from small office coffee machines to vending services for the largest workplace as well as MicroMarkets and Smart Fridges for 24/7 food supply.

We have years of experience providing services for almost any workplace environment as well as Colleges, Universities, Hospitals, Leisure Centres and Catering Outlets.”

# TOH Trading Ltd



Established in 2008 as a healthy vending operator, [TOH](#) offers innovative vending solutions to facilities, estates, and office managers in various sectors. Its track vending machines enhance retail options, extending the availability of food, drinks, and essential items to 24 hours. TOH advocates for high-quality, cutting-edge equipment as the key to

expanding automated retail into new spaces, providing solutions to Facilities & Estates teams and offering consumers a broader choice.

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## Venda Valet

“Founded In 1981, [Venda Valet](#) has been a mainstay in the Northern vending industry ever since. Founded by Bryan Bradley, the company originally started as an ingredient only company, however over time Venda Valet went into the machine and operating aspect of the industry, becoming a reputable name in the Northwest of England.



In 2005, Sean Bradley became Managing Director to run the business alongside his business partner Linzi. There has been great progress in this period with the business modernising and expanding picking up some impressive customers along the way.”

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## Vending4You

“[Vending4You](#) are experts in the field of vending solutions and our top priority is always our customers. Our team of sales and service professionals are always striving to improve their performance. Whether it's finding an ideal vending solution, keeping our machines in prime condition or

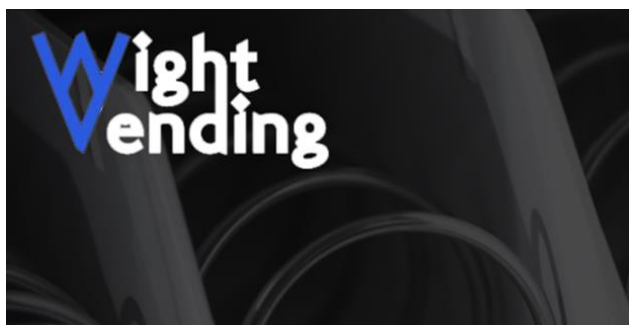




updating our customers with the latest technology, our exceptional levels of customer satisfaction are at the heart of everything we do.”

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## Wight Vending



“Although a small start-up from humble beginnings [Wight Vending](#) has grown significantly and specialises in the supply and service of snack cold and hot drink vending machines on the Isle of Wight.

We pride ourselves on trying to give the best possible service to all our valued customers both new and old.

Unlike other vending companies, we’re our own boss. And although we are dealers for many of Europe’s leading vending machine manufacturers, we’re not obliged to recommend any one of them. So, when you come to us for vending machine sales and vending supplies, we’ll find the right solution for you.

Our range of bespoke vending machine sales, finance and leasing packages are built to suit all types of business. From tiny offices wanting a Bean 2 Cup coffee machine to larger companies needing snack machines, cold drink machines and frequent vending supplies.”

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## Special Discounted access to The NAMA Show

The image contains two main promotional graphics. On the left is the logo for "The NAMA Show 2024 Client Consumer Convenience Experience". The logo features a large blue "C" and "X" intertwined, with a green leaf-like shape above the "X". Below the logo, it says "May 7-9 | Kay Bailey Hutchison Convention Center | Dallas, TX". Below this is a large orange banner that reads "YOUR EXCLUSIVE PROMO CODE!" and "Use code AVA24 to unlock \$279 rate". On the right is a map of the United States with a green star over Texas, labeled "DALLAS". Below the map is the AVA logo, which consists of a blue and yellow square icon followed by the text "AVA The Vending &amp; Automated Retail Association".

We encourage as many AVA members as possible to attend the amazing NAMA show across the pond in Dallas, on 7-9th May, to learn and discuss all things client, consumer and convenience.

Exclusively for AVA members, tickets to the event are available at a discounted price, so hurry before they are all sold out!

Visit the [NAMA show website](#) and register using the AVA Member promotion code.

Details of hotels and other accommodation can also be found here.

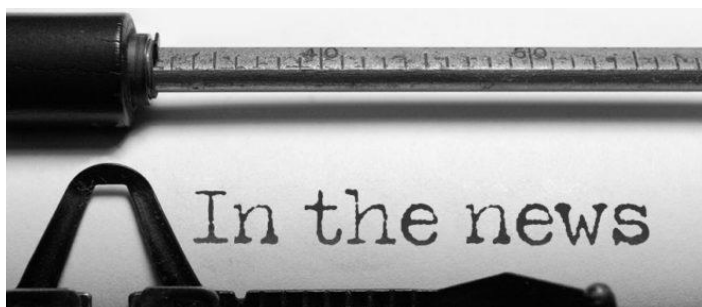
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## SAVE THE DATE: Northern Ireland Showcase Event . .

Join us on the **12th March** at **La Mon Hotel & Country Club in Belfast** for the **FSA Healthier & More Sustainable Vending Event**. We are looking forward to attending the event where AVA Chief Executive, David Llewellyn will be presenting and we will hear more from the Food Standards Agency on the importance of adopting healthier and more sustainable vending!

There will be useful insights for all members, but those that provide vending for customers or staff in NI should definitely try to be present.

For more information on how to register for tickets, click [HERE](#)



David Llewellyn recently contributed to FMUK's article on healthier snacking, specifically on how facilities managers can succeed by providing healthier alternatives to consumers. The article focuses on the growing shift towards healthier lifestyles, the increase in hybrid

working models and the ever growing micro-market industry; all of which can be used to help facilities managers understand why healthier alternatives are crucial for them to succeed.

Read the full article on [FMUK](#) by clicking the link [HERE](#).

KEEP IN TOUCH WITH ALL THE AVA AND INDUSTRY EVENTS - CHECK FOR  
UPDATES AND NEW ADDITIONS IN OUR [CALENDAR](#)



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Our mailing address is: [info@the-ava.com](mailto:info@the-ava.com)